



13 December 2023



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Accelerating innovation technology through partnerships today, for tomorrow's challenges.

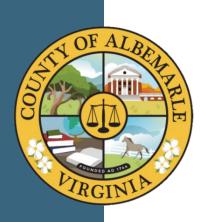


Rivanna Futures Team

- Steve Rosenberg
- Trevor Henry
- Emily Kilroy
- Jacob Sumner
- JT Newberry
- Lance Stewart
- Jodie Filardo
- Richie DeLoria
- Bart Svoboda
- Blake Abplanalp
- Ruairi Vaughan

Support Andy Herrick Frank Pohl **Francis MacCall** Jonny Otto **Cheryl Skeen Paul Rittenhouse** Lauren Williams **Brian Becker**

Audrey Storm Scott Reuschling Ashley Perry Hernandorena Aki Parker Daniel Greene Andy Bowman Heather Taylor Bill Strother Greg Harper

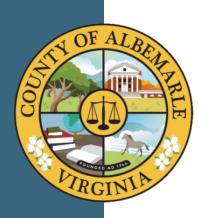


Agenda

- Financing
- Due Diligence Study
- Economic Development
- Partnership Engagement
- Legal



Financing



Bond Anticipation Note Issuance

- 5 bids received
- 5.55% All-in True Interest Cost
- \$58.85M issuance by the Economic Development Authority
- 5-year maturity

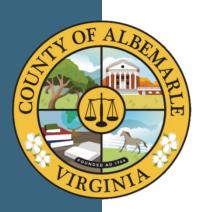


Due Diligence



Due Diligence Work

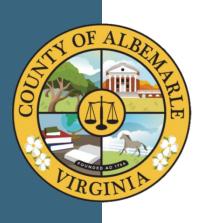
- Hazardous materials and waste
- Floodplains
- Streams, stream buffers, and watershed delineations
- Topography
- Zoning and Engineering ordinances
- Comprehensive Plan compliance
- Wetlands and potential need for jurisdictional oversight
- State endangered species & federal threatened / endangered species
- Water quality concerns
- Cultural resources
- Easements and encroachments
- Critical slopes
- Legal routes to properties
- Soil data
- Subsurface conditions, soil moisture classification
- Utility service connections that support parcel development
- Utility service capacity to support buildout
- Assessment of physical improvements (structures, dams)



Parking Leases



- Assume existing leases with the US Army Corps of Engineers
- Parking serves Rivanna Station personnel
- ~\$346,000 annual revenue offsets other site maintenance obligations (snow removal, utilities, general property maintenance)





Dams

- Condition found to be out of regulatory compliance for the 2 low-hazard dams.
 - Consultant estimates \$637,000 to address deficiencies.
 - Integrate these into the County's existing dam safety program
 - \$100,000 credit from seller to support this cost
 - Develop and maintain Operation & Maintenance plan.
 Perform annual inspections



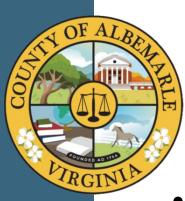
Structures

Rental Home

- Inspection findings
 - Structurally deficient
 - Water infiltration/mold
 - Electrical system hazardous
- Demolition by County
- Misc. Structures
 - Abandoned house and mobile home
 - Several barns and sheds
 - Demolition of some or all is likely







Family Cemeteries

- 2 family cemeteries located on the property
 - 1 adjacent to parking lot
 - 1 outside of development area
- Permanent obligation to provide access to families
- Sites will be planned around



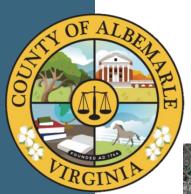




Title & Survey Reviews

• No concerning findings from title & survey reviews that would limit our ability to develop the properties











Tier System Analysis for Site Selection

(as defined by VEDP)

Construction Ready



(3-7 years)

>90% Success Odds

Infrastructure in Place, Issues Cleared, Certifiable Site

Permit issues identified and quantified; all construction (building and infrastructure) in place or deliverable in 12 to 18 months

70-80% Success Odds

Zoned, Estimated Costs, Due Diligence

Zoned for industrial or commercial uses: minimal to no infrastructure: due diligence studies performed; estimated costs and timelines quantified

40-50% Success Odds

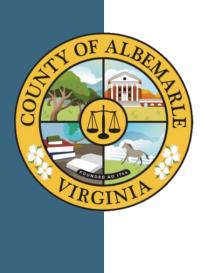
Designated in Comprehensive Plan and Site Controlled

Designated in Comp Plan for industrial or commercial uses but not zoned as such; publicly owned or optioned; minimal infrastructure; minimal due

<20% Success Odds

Designated in Comp Plan for development but not zoned as such; seller is willing; minimal to no infrastructure; no due diligence performed

<10% Success Odds



Tier System Analysis for Site Selection

(as defined by VEDP)

Construction Ready



Tier 3

(1-2.5 years)

All permits in place; site ready for site disturbance permit from locality; shovel/pad ready

>90% Success Odds

Infrastructure in Place, Issues Cleared, Certifiable Site

Permit issues identified and quantified; all construction (building and infrastructure) in place or deliverable in 12 to 18 months

70-80% Success Odds

Zoned, Estimated Costs, Due Diligence

Zoned for industrial or commercial uses; minimal to no infrastructure; due diligence studies performed; estimated costs and timelines quantified

40-50% Success Odds

Economic Impact & Buildout Potential



75 acres Existing Footprint

+50 acres 2017 Concept Expansion +873 New Jobs

\$81,000 Median income +\$3.2 M Annual Tax Revenues

+\$135 M Economic Impact IMPLAN Projections



>150+ acres Buildable Area Beyond 2017 Concept Expansion

+1.2 M sq. ft. Total Facility Capacity

Vision to Reality – Next Steps for Site Readiness of 2017 Concept



Site Readiness for 50 acres = \$51 M

- \$500k to \$1 million
 - Master Planning, Comp. Plan and Zoning Amendment, Defense Production Overlay District, and other Pre-development Costs
- \$36 million
 - **Boulders Road Extension Design & Build**
- \$6 million
 - Clearing and Grading (est. Tier 4 readiness)
- \$8 million
 - Transportation Study and Necessary
 - Intersection Improvements

Vision to Reality – Next Steps for Site Readiness



Site Readiness for 2017 Concept = \$51 M

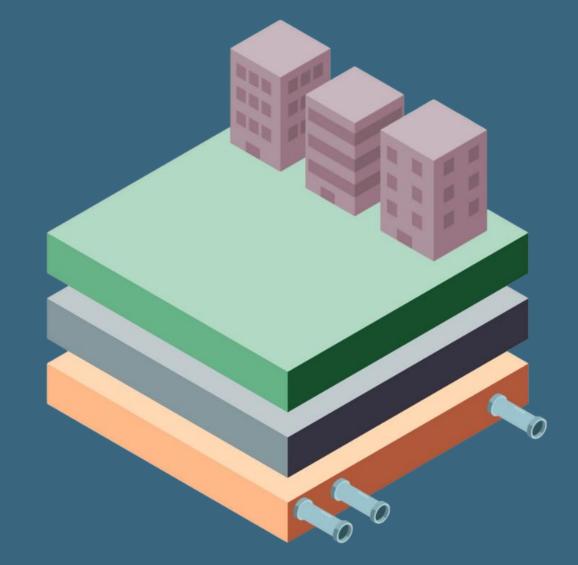


Site Readiness for >150+ acres = +\$27 M

- \$23 million
 - Looping Rd. back to Boulders Rd. Extension
- \$4 million
 - Clearing and Grading (est. Tier 4 readiness)



Partnership Engagement



Vertical Development

Site Control

Site Readiness

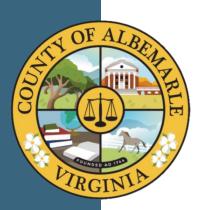
Site Control Albemarle County

Site Readiness

1:1 Partnership Albemarle County State & Agency partners

Vertical Development

Federal & Private partners



Next Steps - Engagement

"Locally Driven, State Supported, and Federally Shared"

Continued partnership engagement:

State

- Secretariat briefing (Aug Veterans & Defense Affairs (VADA), Commerce, Labor, Education, Transportation)
- Secretaries of VADA & Commerce Tour (Nov)
- Governor/Chief of Staff (Post holidays)
- General Assembly Military and Veterans Caucus (during 2024 session)

Federal

- ✓ Senator Warner + staff (Nov)
- ✓ Senator Kaine staff (Nov)
- Rep Spanberger, Rep Good, Sen Kaine TBD (scheduling underway, target Q1 2024)

Maintain regular communication with partners.



Next Steps - Project

"Locally Driven, State Supported, and Federally Shared"

Progress towards site development

- Comprehensive Plan & Zoning Update
- Master Plan Development
- Pursue Federal/State Funding opportunities
- Academic partnerships
- Budget planning (FY24 and FY25)
- Site visit to NGA West (St. Louis)







Closing & Post-Closing

- Closing
 - Final process underway
 - Execution of transaction documents, including deed
 - Final title "bringdown"
 - Recordation of deed in circuit court clerk's office
- Post-Closing
 - U.S. Government change of lessor forms
 - Issuance of title insurance policy
 - Schedule property with VAcorp for liability insurance coverage



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